



Long Term System Integrator (South Asia) Supplemental Application for New Accounts

Section A (To be completed and signed by SI)

1. SI Legal Name : _____

2. Date of Dell System Integrator Agreement : ___/___/___ (DD/MM/YY).
* Please attach copy.

3. Proposed NEW Account/End User : _____

4. Project : _____

5. Proposed Valued-Add by SI _____

6. Letter of Confirmation from End User dated _____ (Please attach copy.)

7.

Products	Quantity

By completing and signing this System Integrator’s Supplemental Application, we confirm that we have read and agreed to be bound by the prevailing Dell System Integrator Agreement – South Asia, Terms and Conditions, and when approved, this Supplemental Application shall be read and construed as an integral part of the Dell System Integrator Agreement. Dell’s approval to this Supplemental Application is limited to the above Project and Quantity of stated Products.

We agree that each Supplemental Application shall be separately assessed by Dell. Any approval hereto shall be subject to such additional terms and conditions as deemed appropriate by Dell.

We hereby certify that the information supplied in the System Integrator Agreement and this Supplemental Application remain true and accurate. We accept that the information supplied shall be relied on in your consideration of this Supplemental Application. We undertake to inform you immediately of any changes to any of the information given in this System Integrator’s Supplemental Application Form.

Authorized Signature : _____ **Date :** _____

Name of Authorised Signatory : _____

Designation : _____

Company Rubber Stamp:

Section B (To be completed and signed by Dell Sales Rep)

Dell Sales Representative

Name:

Telephone No:

Please provide in the space below the business justification for the appointment of this SI. Include the Purchase Order value, new Account/End User and whether it is a one time deal, value add of SI, discount.

SI Legal Name :

SI Code # :

Territory :

Nature of Deal (One Time/Long Term) :

PO Value :

Approved Account/End User :

LOB & Units :

Discount :

Revised Annual Commitment :

Reason for appointment :

Payment Method :

APPROVED BY DELL MANAGEMENT.

Signed for and on behalf of DELL,

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Lui Lee Peng
South Asia Contracts Manager